PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX => => => => =>

Bidder

the Book House, Inc.

For Item I, Trade; Item II, Non-Trade; and Item III, Textbook Publications, a percent discount shall be offered as follows: List less ______ % Discount For Item IV, Net Publications, a handling charge shall be as follows: \$_____ each

Enter Zero if No Discount or No Charge

<u>PUBLICATIONS</u>

		FOBLICATIONS			
		<u>ltem l</u>	Item II	<u>ltem III</u>	Item IV NET
		TRADE <u>Discount</u>	NON-TRADE Discount	Text- Books	Handling Charge
	AE. PRINT				
Α.	CLOTH BINDING Discount/Charge per copy Volume Pricing-Price Breaks	30.98%	0 <u>*-30.9</u> %	%	\$ <u>5.00-</u> 20%-\$9.00*
	for Single Title: 25 copies 50 copies 100 copies	33 % 34-37 % 35-40 %	0*-33 % 0*-37 % 0*-40 %	0* % 0* %	\$ <u>0.50/book</u> * \$ <u>0.50/book</u> * \$ <u>0.50/book</u> *
В.	LIBRARY BINDING Discount/Charge per copy Volume Pricing-Price Breaks for Single Title:copiescopiescopies		% % %	% % %	\$ <u>5.00-</u> 20%-9.00* \$ \$ \$
C. •	PAPERBACKS, QUALITY Discount/Charge per copy Volume Pricing-Price Breaks for Single Title: 15 copies 30 copies 50+ copies	0*_% 7.4_% 17.7_% 28_%	% 0*-7.4 % 0*-17.7 % 0*-28 %		\$\frac{5.00-20\%-\\$9.00*}{\\$0.50/\text{book} *}\$\$\frac{5.050/\text{book} *}{\\$0.50/\text{book} *}\$\$
D.	PAPERBACKS, MASS MARKET Discount/Charge per copy Volume Pricing-Price Breaks for Single Title: 15 copies 30 copies 50+ copies	0*_% 7.4_% 	0* % 0*-7.4 % 0*-17.7 % 0*-28 %		\$\frac{5.00-20\%-\\$9.00*}{\$\frac{0.50}{book} *}{\$\frac{0.50}{book} *}{\$\frac{0.50}{book} *}

^{*} When we are unable to extend a discount, a 3% service charge is added to our cost.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => =>

Bidder

the Book House, Inc.

			PUBL	ICATIONS	
		<u>ltem l</u>	<u>Item II</u>	Item III	Item IV
		TRADE Discount	NON-TRADE Discount	Text- Books	NET Handling <u>Charge</u>
E.	PREBOUND HARDBACKS Discount/Charge per copy Volume Pricing-Price Breaks for Single Title:copiescopiescopies	% % %		% % %	\$_5.00-20%-\$9. \$ \$ \$
F.	NON-PRINT AND OTHERS Discount/Charge for single unit				
1,	Audio Cassettes (music, educational, etc.)	_30.98%	0*_%	_0*%	\$_5.00-20%-\$9
2.	Audio Visual Materials	_30.98%	%	_0*%	S <u>5.00</u> -20%-\$9
3.	Books on Tape Abridged	30.98 %	%	%	S_5.00-20%-\$9
4.	Books on Tape Unabridged	30.98 %	0*%	%	S_5.00-20%-\$9
5.	CD-ROM (fixed price only- no online services)	, 30.98 %	0*%	_0*%	\$_5.00-20%-\$9
6.	CD-ROM (additional discount if offered in conjunction with an online service)	No Bid %	No Bid %	No Bid %	s <u>No</u> Bid
7.	CDs (music, etc.)	30.98%	%	_0*_%	\$ <u>5.00-2</u> 0%-\$9.0
8.	Encyclopedias	30.98 %	%	_0*_%	\$ <u>5.00-2</u> 0%-\$9.0
9.	Laser Disc	30.98%	%	_0*_%	\$ <u>5.00-2</u> 0%-\$9.0
10.	Maps	30.98 %	0*_%	%	\$ <u>5.00-</u> 20%-\$9.0
11.	Microcomputer Software (educational)	30.98%	%	0*%	\$ <u>5.00-</u> 20%-\$9.(
12.	Microform (Microfiche and microfilm)	30.98%	0*_%	0*%	\$ <u>5.00-2</u> 0%-\$9.0

^{22 *} When we are unable to extend a discount, a 3% service charge is added to our cost.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => =>

Bidder

the Book House, Inc.

14. Video Tapes (feature film, educational, etc.) 30.98% 0* % 5.00–20 15. Other (please specify) % % % % % % % % % % % % %				PUBLI	CATIONS	
TRADE Discount Discount Discount Books Charge			<u>Item I</u>	Item II	Item III	
14. Video Tapes (feature film, educational, etc.) 30.98% 0* % 5.00–20 15. Other (please specify)						Handling
educational, etc.) 30.98% 0* % 0* % 5.00–20 15. Other (please specify)	13.	Slides	30.98%	%	_0*%	\$ <u>5.00-</u> 20%-\$9.0
	14.		30.98%	0*_%	_0*%	\$ <u>5.00-</u> 20%-\$9.0
Services-Specify S			% % %	% % %	% % % %	\$ \$ \$ \$
S. SERVICES	ection	on F for Multiple Units-List				
"Detailed Specifications." Bidders to specify the services they offer.	lon-faggr Aggr n su lo lo lo	on F for Multiple Units-List Print Sub-Item Numbers: egate pricing to be offered bsequent pages) unitsunitsunitsunits	% %	% %	% %	\$ \$ \$

^{*} When we are unable to extend a discount, a 3% service charge is added to our cost.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => =>

Bidder the Book House, Inc.

2.	Catalogies and Processins		
۷.	Cataloging and Processing	\$	
		\$	
		\$ \$	
		\$	
3.	Rebinding of Paperbacks Small Kapco	\$4.48 \$1.56	Textmont or Vinabind
	Large Kapco	\$2.32	
		\$	
4.	Shelf Ready Books	\$	
		\$	
		\$	
_		27/0	
5.	Customized Reports	\$_N/C \$	Quarterly Billing Analysis Report
		\$ \$	
		\$	
6.	Bibliographic Records	\$0.40	MARC records from Marciye Database
		\$3.00	per Marcive disk
		\$ \$	
_			
7.	Security Tape	\$0.26 \$	3M Tattle Tape
		\$	
	-	\$	
8.	Bar Codes	\$_0.06	when provided by the library
		\$ 0.15	obtained from Marcive
		\$	
		-	
9.	Other - Bidder to list: Property Stamp	\$ 0.06	per stamp (provided by the library)
	Date Due Slip	\$_0.11	per seam (provided by the library,
	Mylar Dust Jacket	\$ 0.62	

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => =>

Bidder	

See "Discounts," "Aggr Discounts," clauses an "Detailed Specification Please specify the amo	d s." punts that		 DISCO	DUNTS	
apply in the left column discounts to the right of solid line.		<u>Item I</u> TRADE	Item II NON-TRADE	Item III	<u>Item IV</u> NET Handling
VOLUME PRICING-PF for agency's aggregate	purchase	Discount	Discount	<u>Books</u>	Charge \$ or %
in dollars. Please speramount that applies:	\$ \$ \$	% % %	% %	% %	
VOLUME PRICING-PR for aggregate contract in dollars statewide:		% %	% %	% %	
OTHER VOLUME PRI OR DISCOUNTS - Bid	der to explain:		0/		
	\$ \$ \$	% % %	% % %	% %	
Electronic Access Ord Prepayment Plan Disc Deposit Account Disco Approval Plan Discour Please Explain	ount bunt ht	,% % % %			
			 		·

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => =>

Bidde	er			
the	Book	House,	Inc.	

1.	Number of years in business (three years minimum required): In lieu of three years, previous experience may be considered or five references may be provided. See "Qualification of Bidder" clause.	39	<u>ye</u> ars	
2.	If bidder does not meet the three-year requirement, has either documentation of previous experience or the required five references (including company name, contact person, complete address, telephone and fax numbers) been attached?			
			_YES	NO
3.	Does bidder offer an electronic access ordering system (optional		_YES	NO
4.	If yes, name of computer software system offered for electronic access ordering system:			
5.	Is 24-hour rush delivery available (optional)?	X	YES	NO
6.	If yes, is there an additional charge for 24-hour delivery?	X	YES	NO
7.	If there is a price additional for 24-hour delivery, on what basis (state "0" if none)? <u>The additional next day UPS freig</u> Charge: \$_Varies	ht ch	narge	
8.	Is bidder offering foreign product? If yes, please identify: Some books may be from foreign	_X publ	YES ishers.	NO
9.	Toll-free numbers for state procurement use (see "Toll-Free Numbers"): Telephone: 800-248-1146 Fax: 80	0-858	-9716	
10.	If a toll-free number is not currently available, is bidder willing to establish a toll-free number, if awarded a contract?		YES	NO
11.	Is bidder prepared to submit the required financial statements within five business days of request (see "Financial Stability" clause)?	X	YES	NO
12.	Guaranteed Delivery (Number of calendar days required to ship 95 percent of typical order)?	84	Days A/R/	(0

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX => => => => => =>

Bidder the Book House, Inc.

13. In the event you may be successful in receiving an award, please provide the following information for inclusion in the Notice of Contract Award to be sent to customer agencies:

	Company Name:	the Book House, Inc.
	Street Address:	208 W. Chicago Street
	P.O. Box:	
	City, State. Zip:	Jonesville, MI 49250
	Contact Person (please print or type):	Krista Miller
	Telephone Number:	800 <u>248-1146</u> Local <u>517-849-2117</u>
	Fax Number:	800 <u>858-9716</u> Locai <u>517-849-4060</u>
	Internet Address (E-mail):	bhinfo@thebookhouse.com
	WWW Site:	www.thebookhouse.com
14.	Is the pricing offered the same or lower than that offered to other corporations, institutions, and government agencies? on similar items, quantities, terms and conditions:	_x_YES NO
	If no, please explain:	
15.	EXCEPTIONS: Does bidder take exception to any of the terms and conditions stated herein?	YES _X _NO
	If "YES", please explain in detail:	